

# PBI-GORDON END-USER EARLY ORDER PROGRAM 2020

**EFFECTIVE DATES: OCTOBER 1, 2020 - DECEMBER 11, 2020**

## BONUS REBATE

REBATE LEVEL	MINIMUM REBATE	REBATE BONUS*
LEVEL I	\$500 - \$999	15%
LEVEL II	\$1,000+	25%

\*Rebate bonus is calculated from the rebate amount. Example: If your rebate is \$750, your rebate bonus will be \$112.50 (\$750 x 15%). Added together, your total rebate will be \$862.50.

### 2020 PBI-GORDON CORPORATION EARLY ORDER PROGRAM INFORMATION:

- To qualify, the participating end-user must earn a rebate minimum of \$100.
- Products must be purchased from a PBI-Gordon distributor between October 1, 2020 and December 11, 2020.
- This program applies only to qualified end-user professionals in golf, lawn care, sports turf, schools, sod farms, and other turf management areas. Distributor sales to dealers do not qualify for this end-user rebate.
- Program calculations will be completed at the sole discretion of PBI-Gordon. Orders invoiced and shipped to end-users are subject to verification. If variances occur, payment reconciliation may be necessary.

### REDEMPTION: TO BE ELIGIBLE TO RECEIVE YOUR REBATE, COMPLETE THE FOLLOWING:

- 1) Complete the online form at [EOP.PBIGordonTurf.com](http://EOP.PBIGordonTurf.com). MAIL-IN ENTRIES WILL NOT QUALIFY.
- 2) All claims and W-9s must be submitted no later than January 31, 2021.
- 3) PBI-Gordon will not pay rebates on returned inventory. Orders invoiced and shipped to end-users are subject to verification.
- 4) Rebates will be paid by July 31, 2021.
- 5) Rebates may be issued in the form of a check or distributor credit. If you want a check sent directly to you, you must provide a W-9 by January 31, 2021 or it will default to distributor credits.

### PRICING AND TERMS:

- Pricing and payment terms for listed products are determined by the distributor.
- PBI-Gordon reserves the right to audit, modify, or terminate this program at any time.

# 2020-21 END-USER EARLY ORDER PROGRAM

## CALCULATE YOUR REBATE

PRODUCTS	UNIT SIZE	MINIMUM NUMBER OF UNITS*	PERIOD 1: OCT. 1-31 REBATE	# OF UNITS	PERIOD 2: NOV. 1 - DEC. 11 REBATE	# OF UNITS	TOTAL REBATE	
<b>FUNGICIDES</b>								
<i>Kabuto® Fungicide SC</i>	1 gal.	4 units	\$45.40/unit	x	+	\$17.10/unit	=	
	21.8 fl.oz.	6 units	\$8.60/unit					\$3.30/unit
<i>Pedigree Fungicide SC</i>	2.5 gal.	2 units	\$52.50/unit	x	+	\$24.00/unit	x	
<i>Segway® Fungicide SC</i>	39.2 fl.oz.	4 units	\$41.50/unit	x	+	\$16.60/unit	x	
<i>Tekken® Broad Spectrum Fungicide</i>	2.5 gal.	2 units	\$17.70/unit	x	+	\$7.40/unit	x	
<i>Union™ Fungicide SC</i>	2.5 gal.	2 units	\$26.70/unit	x	+	\$10.70/unit	x	
<b>INSECTICIDES</b>								
<i>Zylam® Liquid Systemic Insecticide</i>	1 gal.	2 units	\$36.80/unit	x	+	\$13.80/unit	=	
	1 qt.	4 units	\$10.00/unit					\$3.80/unit
<b>GROWTH REGULATOR/HERBICIDES</b>								
<i>Atrimmec® Plant Growth Regulator</i>	1 gal.	2 units	\$39.20/unit	x	+	\$17.80/unit	x	
<i>Avenue™ South Broadleaf Herbicide for Turfgrass</i>	30 gal.	1 unit	\$183.00/unit	x	+	\$93.00/unit	=	
	2.5 gal.	2 units	\$11.75/unit					\$6.00/unit
<i>Bensumec™ 4LF Pre-Emergent Grass &amp; Weed Herbicide</i>	2.5 gal.	2 units	\$11.10/unit	x	+	\$5.60/unit	x	
<i>Katana® Turf Herbicide</i>	5 oz.	4 units	\$15.60/unit	x	+	\$7.80/unit	x	
<i>Q4® Plus Turf Herbicide for Grassy &amp; Broadleaf Weeds</i>	30 gal.	1 unit	\$270.00/unit	x	+	\$135.00/unit	=	
	2.5 gal.	2 units	\$17.25/unit					\$8.75/unit
<i>SpeedZone® EW^ Broadleaf Herbicide for Turf</i>	275 gal. tote	1 unit	\$1072.50/unit	x	+	\$540.00/unit	=	
	30 gal.	1 unit	\$108.00/unit					\$54.00/unit
	2.5 gal.	2 units	\$8.25/unit					\$4.25/unit
	1 gal.	4 units	\$2.50/unit					\$1.30/unit
<i>SpeedZone® Southern EW Broadleaf Herbicide for Turf</i>	30 gal.	1 unit	\$99.00/unit	x	+	\$51.00/unit	=	
	2.5 gal.	2 units	\$7.00/unit					\$3.50/unit
	1 gal.	4 units	\$3.20/unit					\$1.60/unit
<i>Surge® Broadleaf Herbicide for Turf</i>	30 gal.	1 unit	\$156.00/unit	x	+	\$78.00/unit	=	
	2.5 gal.	2 units	\$9.00/unit					\$4.50/unit
<i>TZone™ SE Broadleaf Herbicide for Tough Weeds</i>	30 gal.	1 unit	\$189.00/unit	x	+	\$96.00/unit	=	
	2.5 gal.	2 units	\$10.75/unit					\$5.50/unit
<i>Vexis® Herbicide Granular</i>	2lb. shaker can	6 units	\$1.00/unit	x	+	\$0.50/unit	=	
	15 lb. bag	6 units	\$2.10/unit					\$1.10/unit
*Orders below each unit minimum will not qualify for the rebate for that specific package size only. ^Pending state registrations.							<b>TOTAL =</b>	

  
**TOTAL REBATE**

## CALCULATE YOUR BONUS

REBATE TOTALS	REBATE LEVEL		TOTAL REBATE	REBATE BONUS		BONUS
	LEVEL I	\$500 - \$999	x	15%	\$	
	LEVEL II	\$1,000+		25%	\$	
	<b>GRAND TOTAL</b>				\$	

Finalize your submission online at [EOP.PBIGordonTurf.com](http://EOP.PBIGordonTurf.com)



Employee-Owned